

Headline

- Revenue was \$827K against a budget of \$824K, a variance of \$3K.
- Operating income was \$8K against \$13K, a variance of (\$5K).
- Year to date, revenue is \$11,238K against \$11,600K, a variance of (\$362K).

Slide 2 of 6 Headline cropped to its title and body

Watch list

- Days sales outstanding: 51.2 against 45.0; months off target: 3
- On-time delivery percent: 93.3% against 95.0%; months off target: 3
- Active customers: 40 against 42; months off target: 2
- Inventory turns: 5.33 against 6.50; months off target: 1

Slide 6 of 6 Watch list cropped to its title and body